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### Public Private Partnerships & Concession Workshop: Stakeholders Intervention

Duration: A one-week or two-week course

#### Preamble

Governments worldwide face tremendous budget gaps; therefore they are increasingly adopting Public-Private Partnerships (PPPs) as a means to providing critical infrastructures.

PPP is a long-term contract between a private party and a government entity, for providing a public asset or service, in which the private party bears significant risk and management responsibility for profit. PPPs allow governments deliver specific projects sooner than it is possible with other conventional project delivery methods.

The budget gap circumstance alone should not justify a PPP approach, but it is a fact that public agencies use to their advantage.

#### Course Overview

Traditionally, airports were owned, managed and operated by governments. Today, we see a shift in trend towards private sector involvement with varying degrees of private ownership and responsibilities, including the use of public-private partnership models as the effective way to build and implement new infrastructure or to renovate, operate, maintain or manage existing infrastructures.

This course covers all types of PPPs processes but with emphasis on airport concession. Concession is the right granted by the host government for a private company to undertake an otherwise public sector project and operate that project over a period of time. The decision to offer airport concessions should be motivated either by a lack of financial resources necessary to develop airports or the objective of improving the efficiency of airport authorities.

The aim of this course is to foster the critical understandings of concepts, processes and technical knowhow in public private partnerships. At the end of the course, participant's will be better informed to implement public private partnerships, particularly concessions, or engage project partners meaningfully or correctly counter decision makers through informed and applied knowledge and "borrowed" experience.

#### Learning Outcomes

By successfully completing this course, participants will be able to:

- Understand what PPP is and the rationale for undertaking PPPs.
- Engage PPP as public procurement method
- Cognise the institutional issues that govern PPPs
- Scrutinise performance, contract compliance and dispute resolution
- Manage communication with stakeholders such as customers, the media, and labour unions
- Establish concession as the PPP structure of choice
- Make sense of the mitigating effects on existing public service workforce
- Make use of PPP and Airport Concession Toolkit and checklist

### Who Should Attend?

This course targets managers from institutions of government, labour, donors, regulators and all stakeholders that intend to use their power or their interest in ensuring that the instituting agent of government follow due process and imbibe best and tested industry-specific practices that will ensure success for the government, private partners and project consumers.

### Training Methodology

Our instructors have in-depth knowledge and working experiences while having obtained specialised and world-class education and training. We adopt an experiential-based and student-centered approach in our training. This course delivery or modes of instruction will incorporate theory and practical skills sessions. To enhance learning outcomes, theory sessions will comprise classroom based lecture that will intersperse with discussions, scenario-based, case-study, video clips and Slides.

The course will use global case studies, critical references and case laws to bear while comparing these with "best-in-class" global practices. We know "one size" model does not fit all, so the course is modelled to your specific industry.

### Training Materials

Participants will get their own Laptop, Course bag, and stationaries.

### Course Details:

Course Fee:	One-week USD 2700
	Two-week USD 3500